



Horizon Europe: Writing Competitive Research and Innovation Actions, October option A Research and Innovation Action application must be tightly aligned to the topic

scope, outcomes, and impact of the call. The consortium needs to be strong and include leading experts from key organizations in the value chain. Researchers and managers need to understand what the evaluator is looking for in each section of the proposal and clearly address these issues with strong research and innovation plans and pathways to deliver impact. Not doing so will lead to a reduction in points in the evaluation.

Our training will help you develop your proposal writing skills and scientific thinking

to shape your ideas, and develop of a strong, convincing proposal delivering impact. The comprehensive training programme will ignite the creative process with applicants and suggest strategies to lead bids or contribute effectively as a partner. We will also offer a thorough understanding of the evaluation process and will systematically go through the template to explain how each section of the proposals can be constructed and edited. This will include insights and case studies. Strategies will be discussed on how to find partners and build a strong consortium of experts.

The programme is divided in two live online Webinar sessions, offering optimal flexibility. It presents the combined knowledge and advice of Lotte Jaspers

6 Steps for Success

and Ritchie Head on how to strategize the project and how to write each section of the proposal template and unravels the evaluation criteria behind each section. We will cover our 6 steps for success addressed in Modules; (i) Understanding the Horizon Europe Framework, (ii) Dissecting the call, (iii) Designing Excellence, (iv) Pathways to Impact, (v) Project Implementation and our last step, (vi) our Guide to Planning Strategies for HE Success.

Outcomes

To translate call priorities into a project proposal

Participants will learn:

- template
- Where and how to find partners To write for Horizon Europe reviewers

How to map the scientific reasoning and detail to the right sections in the

- What makes the Excellence section excellent?
- To write clear Impact sections describing "pathways" and plans for using
- results and achieving societal impacts.
- To design convincing Implementation with logical work-packages, budgets and consortium descriptions.
- Tips: Do's and Don'ts of proposal writing

Program

Webinar 1

Societal Challenges and Policy drivers Research or Innovation: TRLs explained

Overview of Horizon Europe

- The template—an overview
- Introducing the Evaluation process

Designing a project the EC want to fund

Idea to submission: the proposal lifecycle

- The art of dissecting the call to shape a proposal
 - Addessing the Scope and Specific Challenge

Good partners: where do you find them?

- Refreshment break
- **B1 Scientific Excllence**

Concept and Methods to meet Ambition

Data Management Planning and Open Science

goes where? SMART objectives and risk

Webinar 2

Writing Scientific Excellence and the workplan for Implementation: What

Short recap of the end of webinar 1 **B2** Impact

Outcomes and Pathwasy to Impact Scale and Significance

Business planning and IP Management

- Barriers to Impact • Exciting valorisation: Dissemination, Exploitation and Communications strategies
- Logical plans and Workpackages Deliverables/Milestones and differences
- Budget planning The consortium description—who and why? Other Issues

2 Live Webinars

planning and writing tips

Risks

Our online training and Expert Trainer The training is divided into 2 subsequent live Webinars of approx. 2,5 hours each,

RIA Guide" will be made available via our E-learning environment.

B3 Implementation & B4+ Optimizing Additional Sections

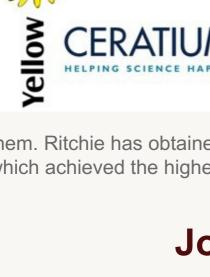
Ritchie Head is a Yellow Research Associate and director

of Ceratium BV. He has worked on European research projects as scientist, manager, and coordinator since

Full Lecture Handouts

Planning strategies for HE success, options for lobbying, funding strategy

on 2 different days and offers expert advice and discussion with Ritchie Head. Slides of the presentations of the entire Webinar as well as our "Yellow Research



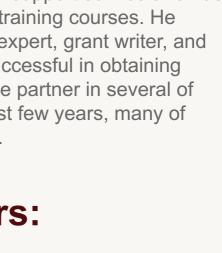
Research



Webinar 1: 18 October 2023 10:00 - 12:30 CET Webinar 2: 19 October 2023 10:00 - 12:30 CET

How to register

The webinar fee is € 585* per participant



Turtorials & guides

Registration can be done via our website

*This is a VAT exempted service (Council Directive 2006/112/EC; CRKBO registered)

Contact details

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